Carolina Health Centers, Inc.

Organizational Performance Report - Pharmacy Program FY 2020

	June	July	August	Sept	Oct	Nov	Dec	Jan	Feb	March	April	May
Total Prescriptions Filled	26,366	27,560	27,932	26,596	29,109	27,070	28,521	29,436	27,482	29,724	26,818	
CCP NW	13,779	14,243	14,717	13,780	15,122	14,294	14,947	15,231	14,151	15,462	13,402	
CCP Village	12,587	13,317	13,215	12,816	13,987	12,776	13,574	14,205	13,331	14,262	13,416	
Deliveries - All Sites	2,021	2,174	2,062	1,925	2,204	1,633	1,916	2,044	1,755	1,960	1,843	
Mail Order Rxs	94	84	99	90	132	104	108	110	102	145	147	
MTM - CCP Village	0	0	0	0	0	0	0	0	0	0	0	
MTM - CCP NW	0	0	0	0	0	0	0	0	0	0	0	
Prescriptions - FQHC	10,759	11,020	11,015	10,561	11,623	10,617	11,024	11,654	10,682	11,922	11,075	
Prescriptions - Retail	15,607	16,540	16,917	16,035	17,486	16,453	17,497	17,782	16,800	17,802	15,743	
Rx Capture Rate (CCP Only)	41.4%	40.1%	40.1%	38.6%	39.7%	38.6%	40.7%	39.7%	40.1%	41.5%	41.8%	
Rx Capture Rate (CCP & Contract)	59.0%	57.8%	60.4%	59.8%	68.6%	68.1%	68.7%	67.1%	68.6%	69.0%	68.9%	
Total Net Revenue	**$ 1,189,533**	**$ 1,193,181**	**$ 1,301,839**	**$ 1,274,168**	**$ 1,394,166**	**$ 1,334,535**	**$ 1,420,752**	**$ 1,375,244**	**$ 1,298,150**	**$ 1,508,589**	**$ 1,358,765**	**$ -**
Gross Sales - Pharmaceuticals	$ 1,167,185	$ 1,169,521	$ 1,277,168	$ 1,251,191	$ 1,368,158	$ 1,310,565	$ 1,392,694	$ 1,350,652	$ 1,273,583	$ 1,485,960	$ 1,346,147	
Margin - Pharmaceuticals	$ 445,434	$ 460,426	$ 534,788	$ 555,023	$ 611,689	$ 591,125	$ 615,937	$ 611,081	$ 562,772	$ 672,008	$ 628,946	
Gross Sales - Merchandise	$ 22,348	$ 23,660	$ 24,671	$ 22,977	$ 26,008	$ 23,971	$ 28,058	$ 24,593	$ 24,567	$ 22,628	$ 12,618	
Rx Purchases - CCP Village	$ 277,565	$ 285,757	$ 298,741	$ 253,290	$ 323,941	$ 225,026	$ 286,625	$ 298,335	$ 267,081	$ 349,847	$ 285,528	
OTC Purchases - CCP Village							$ 17,261	$ 21,836	$ 13,446	$ 23,814	$ 14,767	
Rx Purchases - CCP NW	$ 436,412	$ 480,512	$ 440,999	$ 462,399	$ 518,068	$ 442,390	$ 511,532	$ 482,477	$ 417,269	$ 534,970	$ 436,992	
OTC Purchases - CCP NW							$ 20,670	$ 20,766	$ 20,701	$ 24,017	$ 16,893	
Inventory - CCP Village				$ 275,979			$ 307,267			$ 350,161		
Inventory - CCP NW				$ 411,686			$ 420,234			$ 438,677		
Accounts Receivable	$ 436,807	$ 467,792	$ 503,236	$ 170,481	$ 773,550	$ 556,395	$ 731,834	$ 578,460	$ 556,235	$ 797,800	$ 578,123	$ -
CCP Village	$ 180,166	$ 202,831	$ 221,372	$ 64,952	$ 334,337	$ 228,393	$ 288,331	$ 251,386	$ 258,044	$ 365,062	$ 276,364	
CCP NW	$ 256,641	$ 264,961	$ 281,864	$ 105,528	$ 439,214	$ 328,002	$ 443,502	$ 327,074	$ 298,190	$ 432,738	$ 301,758	
Site Delivery Returns	$ 3,640	$ 1,536	$ 2,432	$ 1,127	$ 2,002	$ 2,518	$ 764	$ 1,897	$ 474	$ 2,753	$ 1,352	$ -
Acquisition Cost	$ 744	$ 280	$ 214	$ 303	$ 804	$ 186	$ 117	$ 255	$ 130	$ 583	$ 310	
Lost Revenue	$ 2,897	$ 1,256	$ 2,218	$ 823	$ 1,198	$ 2,331	$ 647	$ 1,642	$ 344	$ 2,170	$ 1,042	
Curant Health												
Revenue	$ 18,980	$ 60,634	$ 91,036	$ 48,074	$ 66,517	$ 102,711	$ (10,127)	$ 39,775	$ 35,496	$ 18,939		
Accounts Receivable	$ 41,048	$ 43,162	$ 17,316	$ 48,335	$ 75,982	$ 19,797	$ 37,742	$ 28,513	$ 24,264	$ 42,860		
CVS Revenue	$ -	$ -	$ 48,582	$ 48,514	$ 113,910	$ 82,495	$ 84,251	$ 104,885	$ 87,175	$ 92,599	$ 126,272	
DIR Balance Total	$ 90,270	$ 110,200	$ 88,698	$ 84,611	$ 128,490	$ 140,472	$ 75,454	$ 96,107	$ 121,335	$ 136,210	$ 109,648	$ -
CCP Village	$ 42,899	$ 52,582	$ 43,212	$ 41,130	$ 55,907	$ 79,681	$ 40,437	$ 51,331	$ 64,694	$ 73,627	$ 59,707	
- Aetna	$ 10,036	$ 12,964	$ 12,421	$ 12,997	$ 17,274	$ 25,319	$ 10,764	$ 574	$ 839	$ 120	$ (3,455)	
- CVS/Caremark	$ 30,792	$ 37,997	$ 30,791	$ 28,133	$ 38,633	$ 54,362	$ 29,674	$ 10,444	$ 23,540	$ 44,993	$ 63,162	
- CVS/Caremark ER	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	
- OptumRx ER	$ 866	$ 417	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	
CCP NW	$ 47,371	$ 57,618	$ 45,487	$ 43,481	$ 72,583	$ 60,790	$ 35,016	$ 44,776	$ 56,641	$ 62,583	$ 49,941	
- Aetna	$ 15,150	$ 18,348	$ 14,390	$ 14,715	$ 23,201	$ 18,899	$ 6,436	$ 423	$ 1,120	$ (45,472)	$ (47,271)	
- CVS/Caremark	$ 31,391	$ 38,440	$ 31,097	$ 28,766	$ 49,382	$ 41,891	$ 27,963	$ 9,281	$ 20,412	$ 84,432	$ 97,212	
- CVS/Caremark ER	$ -	$ -	$ -	$ -	$ -	$ -	$ 618	$ -	$ -	$ -	$ -	
- OptumRx ER	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	