

Carolina Health Centers, Inc.  
Organizational Performance Report - Pharmacy Program FY 2020

	June	July	August	Sept	Oct	Nov	Dec	Jan	Feb	March	April	May
<b>Total Prescriptions Filled</b>	26,366	27,560	27,932	26,596	29,109	27,070	28,521	29,436				
CCP NW	13,779	14,243	14,717	13,780	15,122	14,294	14,947	15,231				
CCP Village	12,587	13,317	13,215	12,816	13,987	12,776	13,574	14,205				
Deliveries - All Sites	2,021	2,174	2,062	1,925	2,204	1,633	1,916	2,044				
Mail Order Rxs	94	84	99	90	132	104	108	110				
MTM - CCP Village	0	0	0	0	0	0	0	0				
MTM - CCP NW	0	0	0	0	0	0	0	0				
Prescriptions - FQHC	10,759	11,020	11,015	10,561	11,623	10,617	11,024	11,654				
Prescriptions - Retail	15,607	16,540	16,917	16,035	17,486	16,453	17,497	17,782				
<b>Rx Capture Rate (CCP Only)</b>	41.4%	40.1%	40.1%	38.6%	39.7%	38.6%	40.7%	39.7%				
<b>Rx Capture Rate (CCP &amp; Contract)</b>	59.0%	57.8%	60.4%	59.8%	68.6%	68.1%	68.7%	67.1%				
<b>Total Net Revenue</b>	<b>\$ 1,189,533</b>	<b>\$ 1,193,181</b>	<b>\$ 1,301,839</b>	<b>\$ 1,274,168</b>	<b>\$ 1,394,166</b>	<b>\$ 1,334,535</b>	<b>\$ 1,420,752</b>	<b>\$ 1,375,244</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
Gross Sales - Pharmaceuticals	\$ 1,167,185	\$ 1,169,521	\$ 1,277,168	\$ 1,251,191	\$ 1,368,158	\$ 1,310,565	\$ 1,392,694	\$ 1,350,652				
Margin - Pharmaceuticals	\$ 445,434	\$ 460,426	\$ 534,788	\$ 555,023	\$ 611,689	\$ 591,125	\$ 615,937	\$ 611,081				
Gross Sales - Merchandise	\$ 22,348	\$ 23,660	\$ 24,671	\$ 22,977	\$ 26,008	\$ 23,971	\$ 28,058	\$ 24,593				
Rx Purchases - CCP Village	\$ 277,565	\$ 285,757	\$ 298,741	\$ 253,290	\$ 323,941	\$ 225,026	\$ 286,625	\$ 298,335				
OTC Purchases - CCP Village							\$ 17,261	\$ 21,836				
Rx Purchases - CCP NW	\$ 436,412	\$ 480,512	\$ 440,999	\$ 462,399	\$ 518,068	\$ 442,390	\$ 511,532	\$ 482,477				
OTC Purchases - CCP NW							\$ 20,670	\$ 20,766				
Inventory - CCP Village				\$ 275,979								
Inventory - CCP NW				\$ 411,686								
<b>Accounts Receivable</b>	<b>\$ 436,807</b>	<b>\$ 467,792</b>	<b>\$ 503,236</b>	<b>\$ 170,481</b>	<b>\$ 773,550</b>	<b>\$ 556,395</b>	<b>\$ 731,834</b>	<b>\$ 578,460</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
CCP Village	\$ 180,166	\$ 202,831	\$ 221,372	\$ 64,952	\$ 334,337	\$ 228,393	\$ 288,331	\$ 251,386				
CCP NW	\$ 256,641	\$ 264,961	\$ 281,864	\$ 105,528	\$ 439,214	\$ 328,002	\$ 443,502	\$ 327,074				
<b>Site Delivery Returns</b>	<b>\$ 3,640</b>	<b>\$ 1,536</b>	<b>\$ 2,432</b>	<b>\$ 1,127</b>	<b>\$ 2,002</b>	<b>\$ 2,518</b>	<b>\$ 764</b>	<b>\$ 1,897</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
Acquisition Cost	\$ 744	\$ 280	\$ 214	\$ 303	\$ 804	\$ 186	\$ 117	\$ 255				
Lost Revenue	\$ 2,897	\$ 1,256	\$ 2,218	\$ 823	\$ 1,198	\$ 2,331	\$ 647	\$ 1,642				
<b>Curant Health</b>												
Revenue	\$ 18,980	\$ 60,634	\$ 91,036	\$ 48,074	\$ 66,517	\$ 102,711	\$ (10,127)					
Accounts Receivable	\$ 41,048	\$ 43,162	\$ 17,316	\$ 48,335	\$ 75,982	\$ 19,797	\$ 37,742					
<b>CVS Revenue</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 48,582</b>	<b>\$ 48,514</b>	<b>\$ 113,910</b>	<b>\$ 82,495</b>	<b>\$ 84,251</b>	<b>\$ 104,885</b>				
<b>DIR Balance Total</b>	<b>\$ 90,270</b>	<b>\$ 110,200</b>	<b>\$ 88,698</b>	<b>\$ 84,611</b>	<b>\$ 128,490</b>	<b>\$ 140,472</b>	<b>\$ 75,454</b>	<b>\$ 96,107</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
CCP Village	\$ 42,899	\$ 52,582	\$ 43,212	\$ 41,130	\$ 55,907	\$ 79,681	\$ 40,437	\$ 51,331				
- Aetna	\$ 10,036	\$ 12,964	\$ 12,421	\$ 12,997	\$ 17,274	\$ 25,319	\$ 10,764	\$ 574				
- CVS/Caremark ER	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				
- CVS/Caremark	\$ 30,792	\$ 37,997	\$ 30,791	\$ 28,133	\$ 38,633	\$ 54,362	\$ 29,674	\$ 10,444				
- OptumRx ER	\$ 866	\$ 417	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				
CCP NW	\$ 47,371	\$ 57,618	\$ 45,487	\$ 43,481	\$ 72,583	\$ 60,790	\$ 35,016	\$ 44,776				
- Aetna	\$ 15,150	\$ 18,348	\$ 14,390	\$ 14,715	\$ 23,201	\$ 18,899	\$ 6,436	\$ 423				
- CVS/Caremark ER	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 618	\$ -				
- CVS/Caremark	\$ 31,391	\$ 38,440	\$ 31,097	\$ 28,766	\$ 49,382	\$ 41,891	\$ 27,963	\$ 9,281				
- OptumRx ER	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				