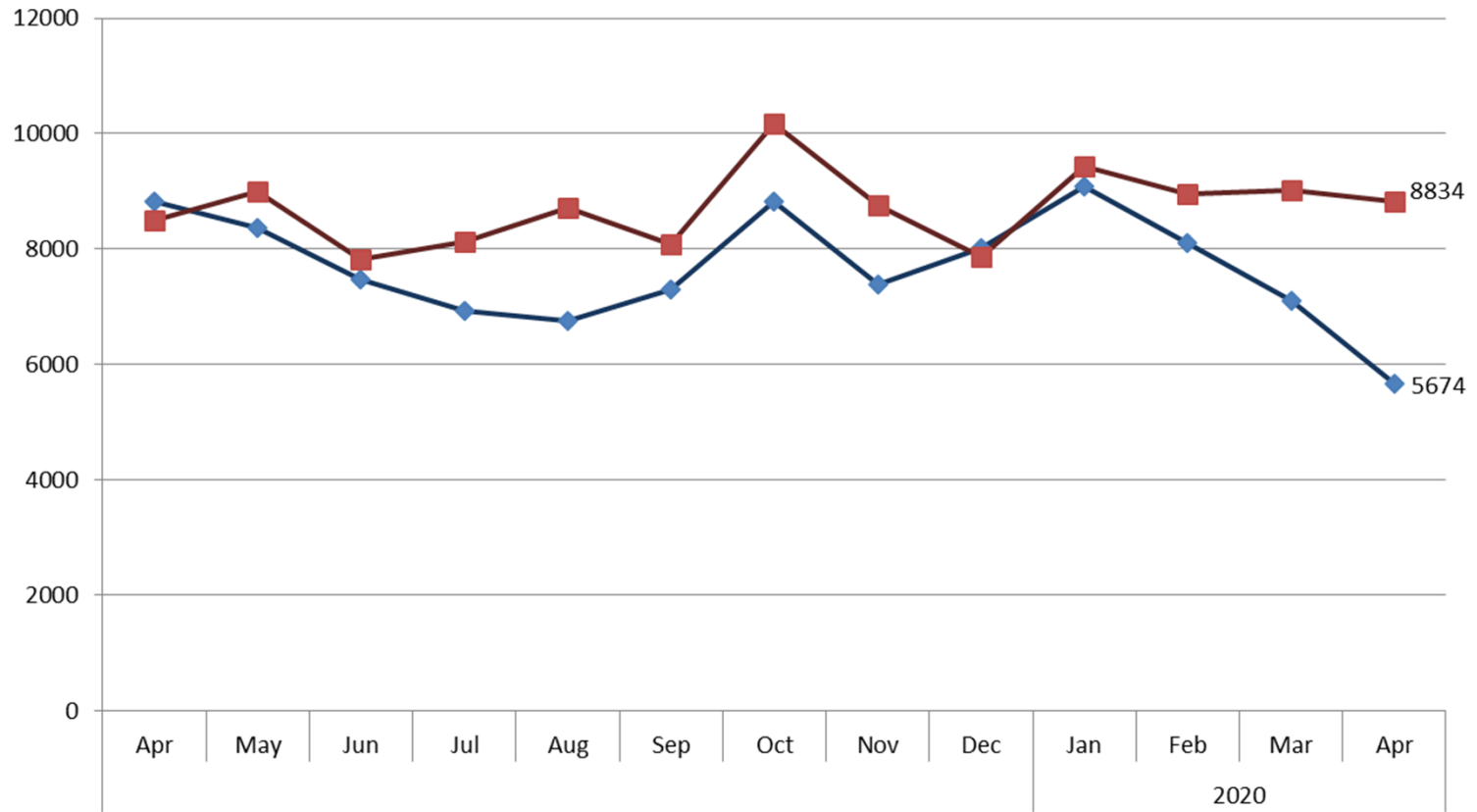


# **Organizational Performance**

# Total CHC Encounters

◆ Current Year  
■ Prior Year

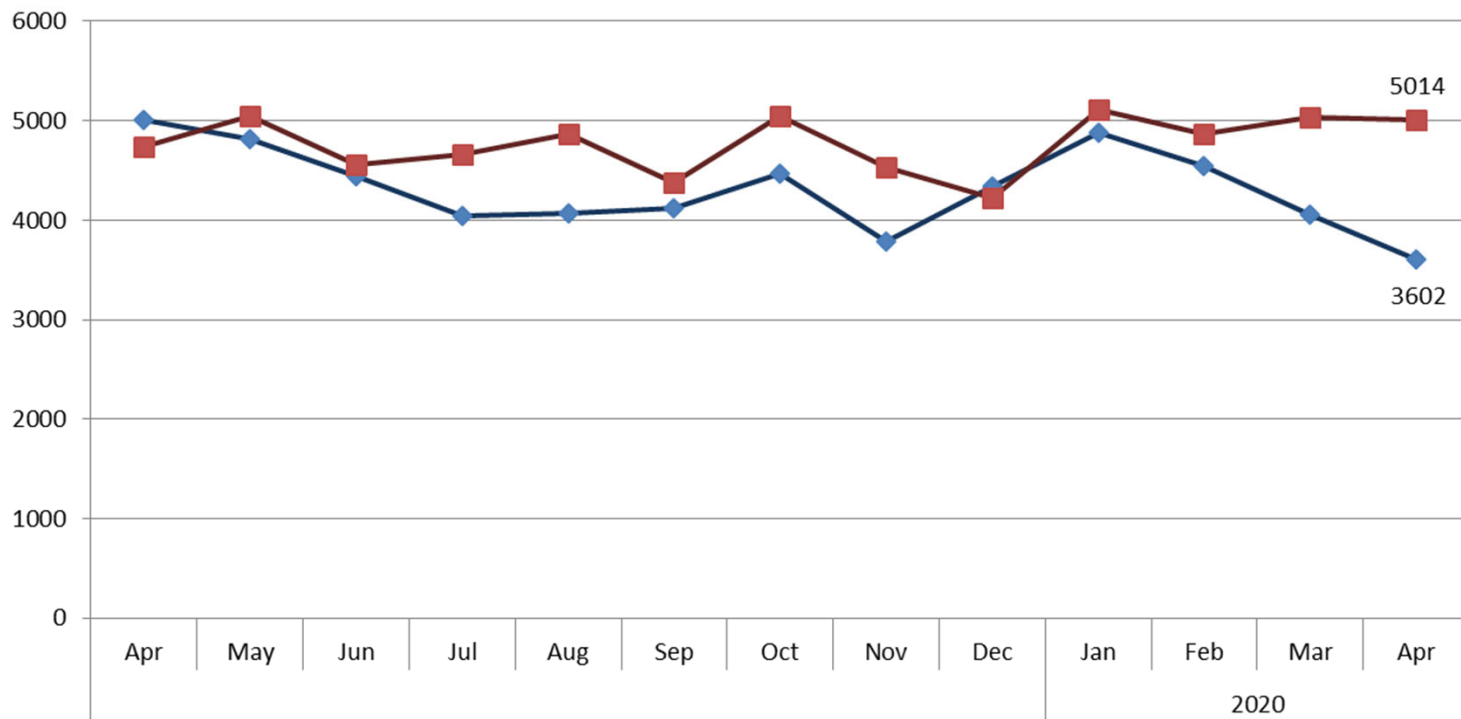
FY 20 82,670  
FY 19 95,786



## Total Provider Encounters Family Practice

◆ Current Year  
■ Prior Year

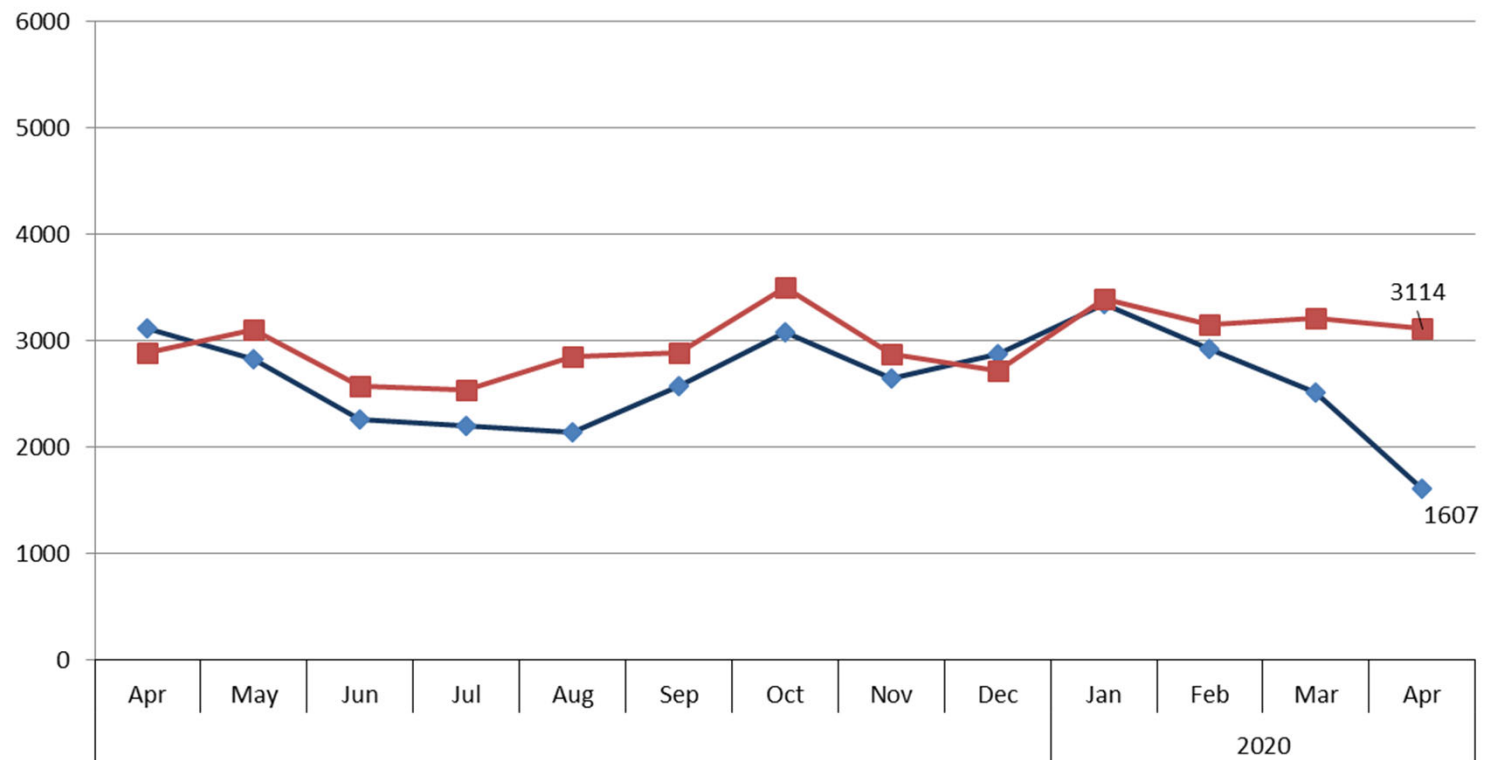
FY 20 46,343  
FY 19 52,305



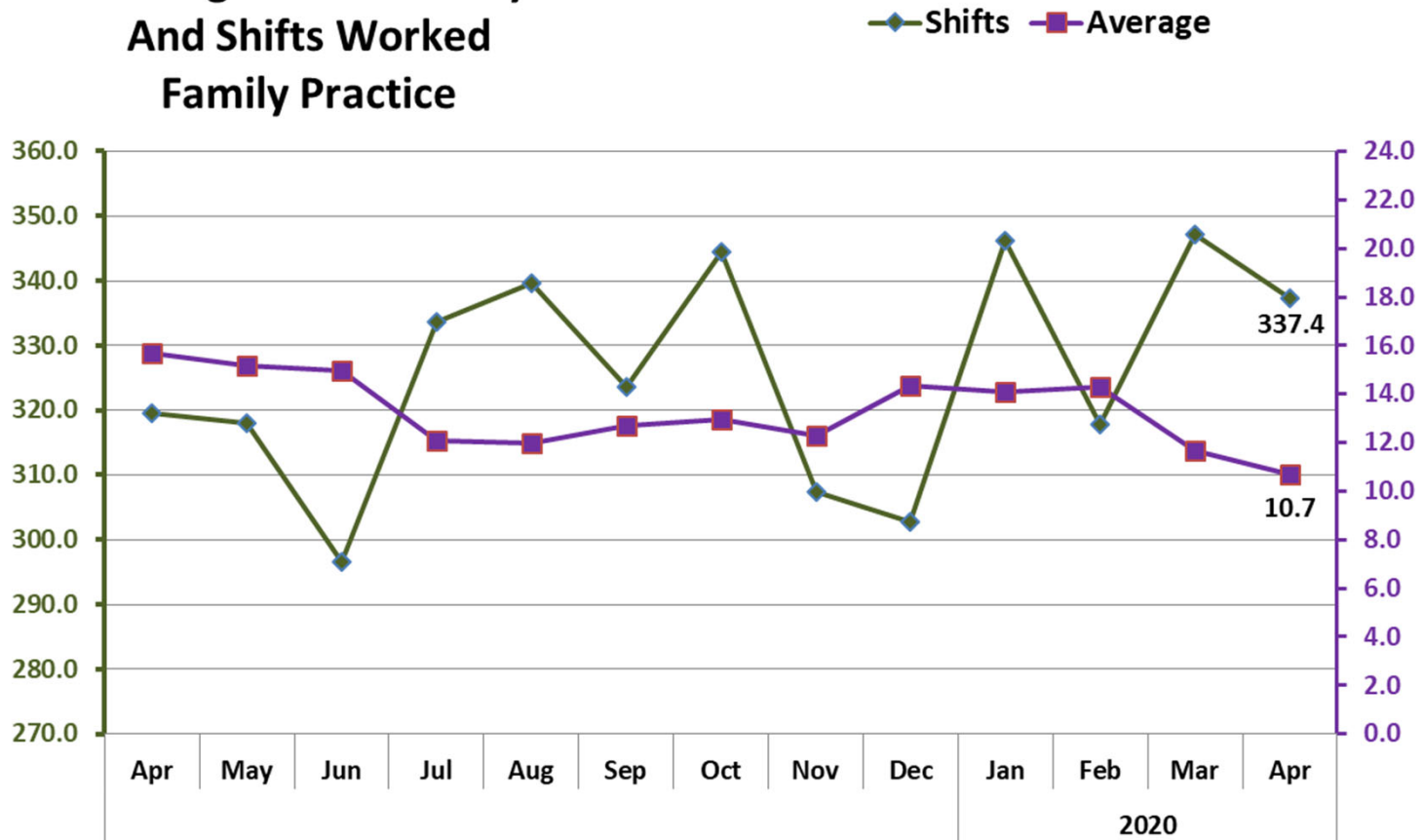
## Total Provider Encounters Pediatrics

◆ Current Year  
■ Prior Year

FY 20 28,182  
FY 19 32,835

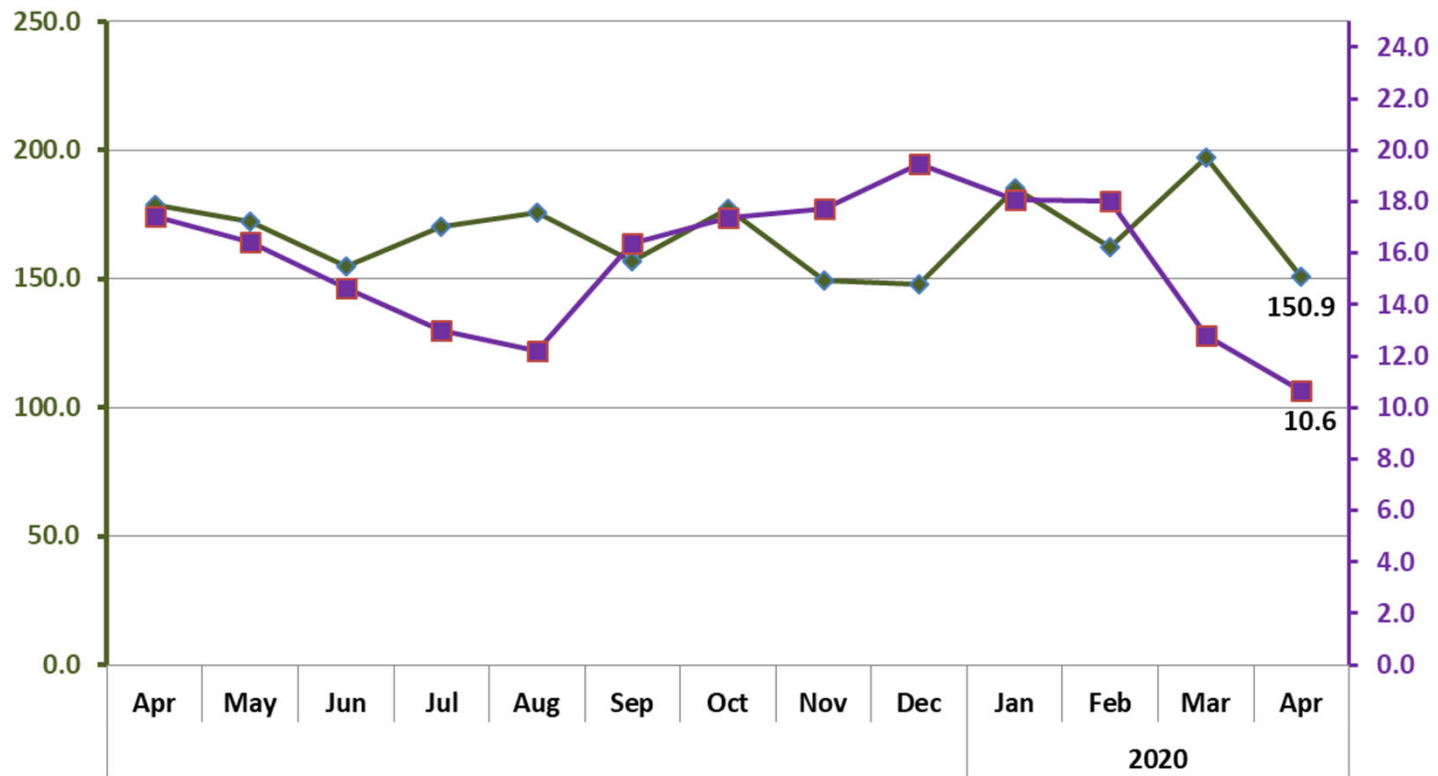


### Average Visits Per Day And Shifts Worked Family Practice



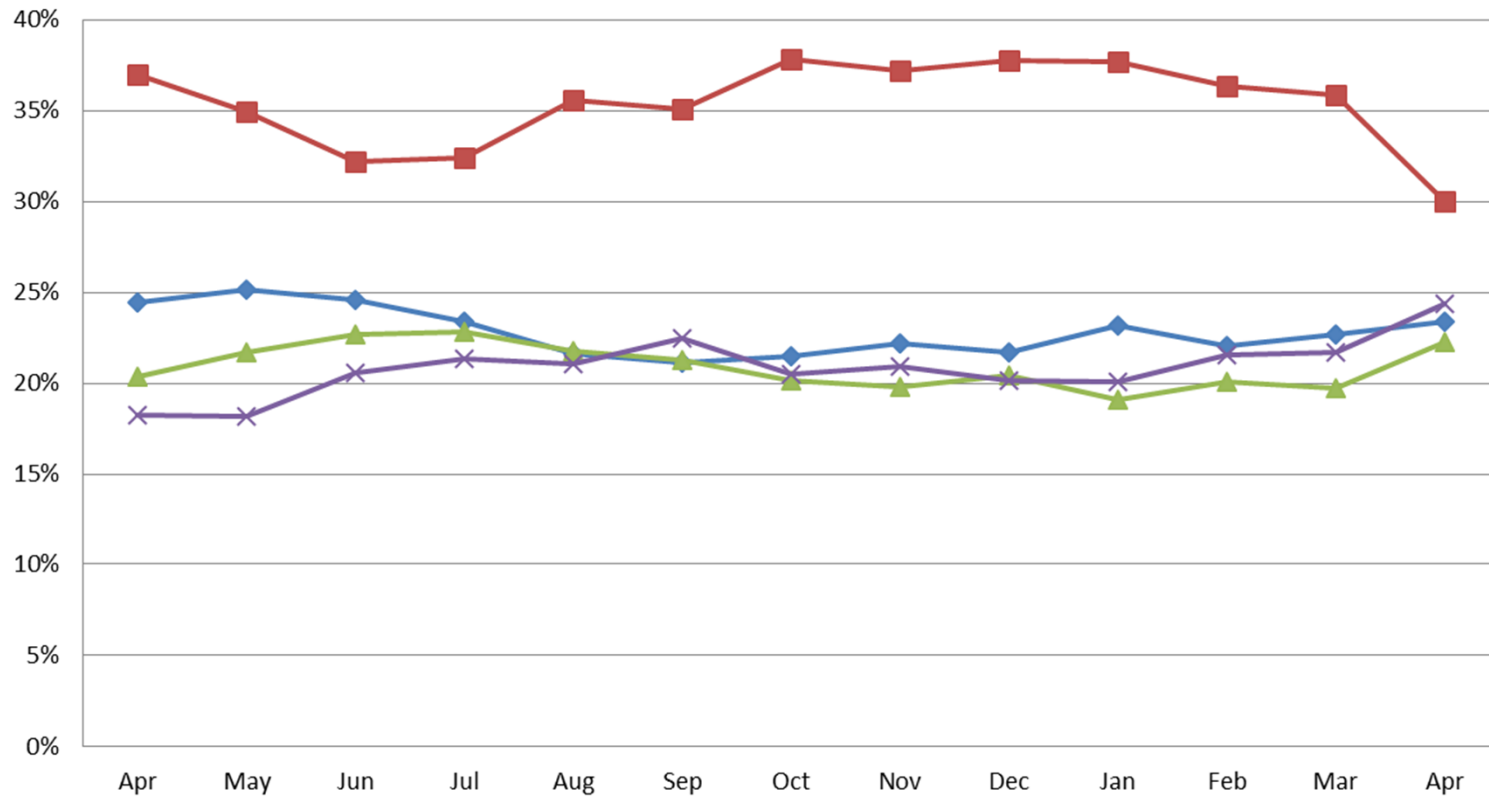
### Average Visits Per Day And Shifts Worked Pediatrics

—◆— Shifts —■— Average



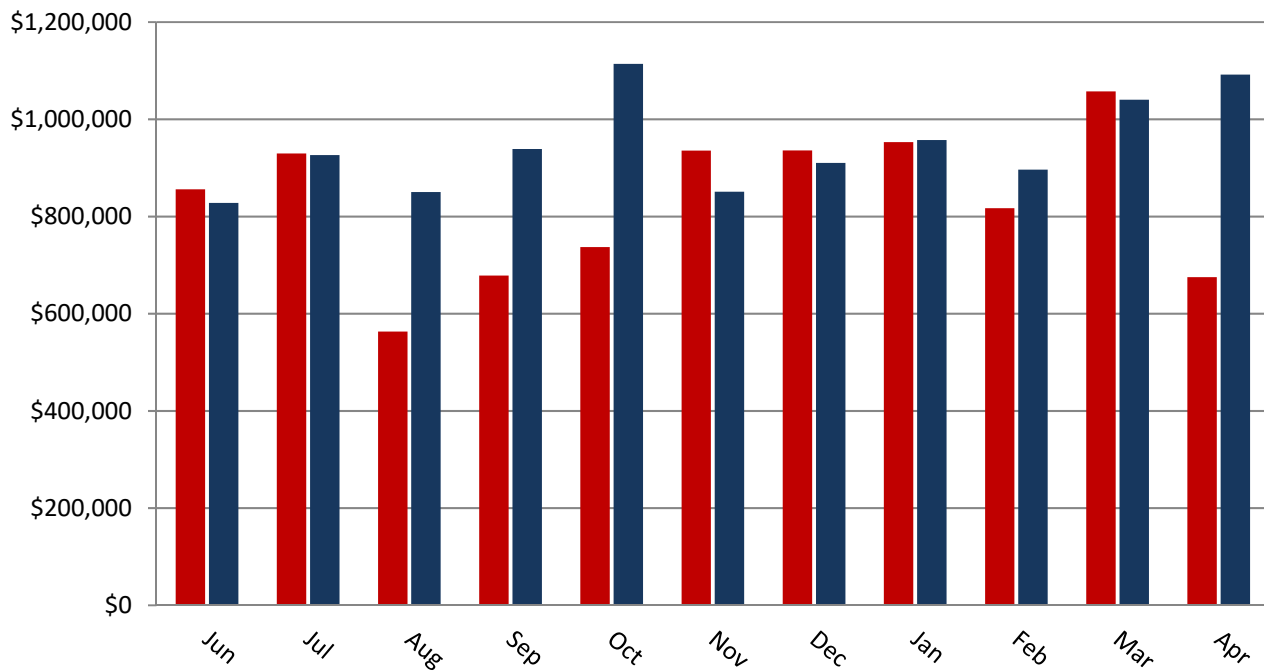
## CHC Visits by Payor

Commercial      Medicaid  
Medicare      Self Pay



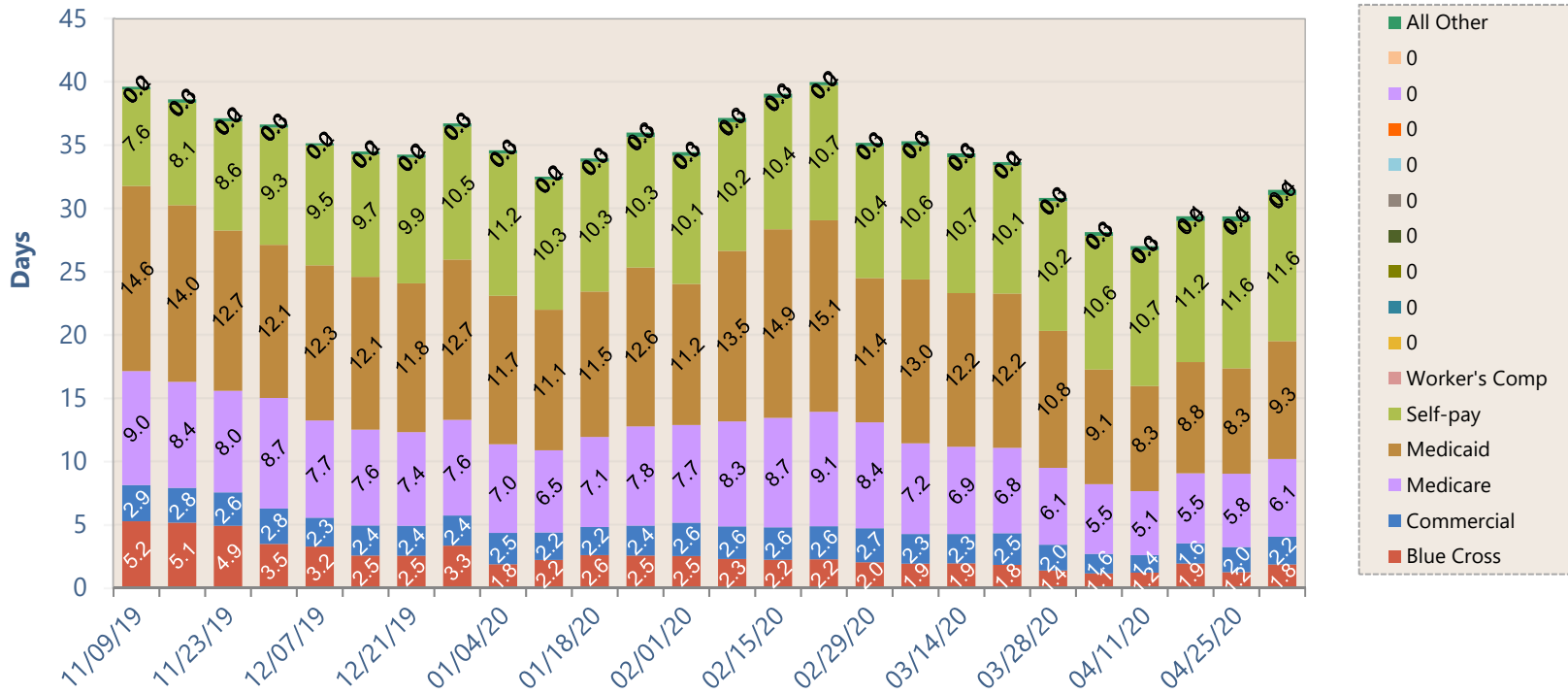
**CHC Health Centers  
Total Collections  
Current Year**

■ Total Payments FY 20  
■ Total Payments FY 19





# Average Days in Accounts Receivable



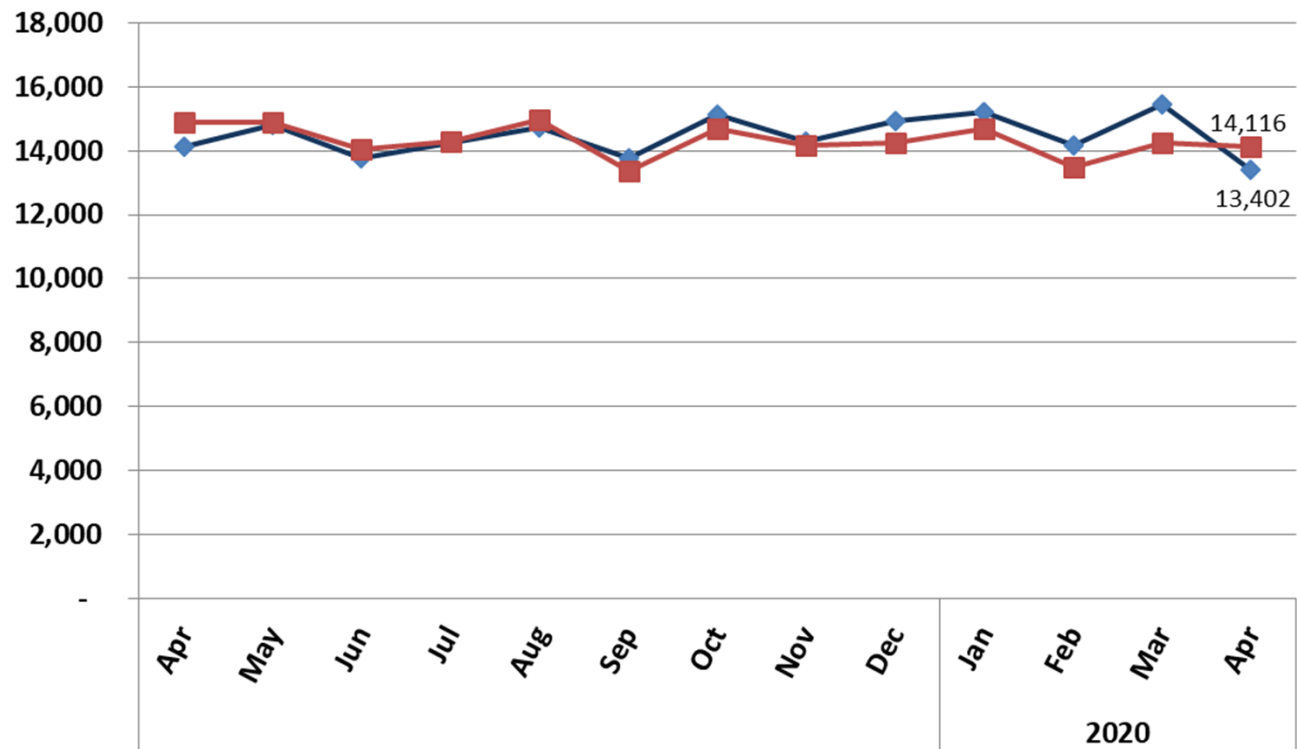
## CCP Northwest Prescriptions Filled

◆ Current Year

■ Prior Year

FY 20 159,128

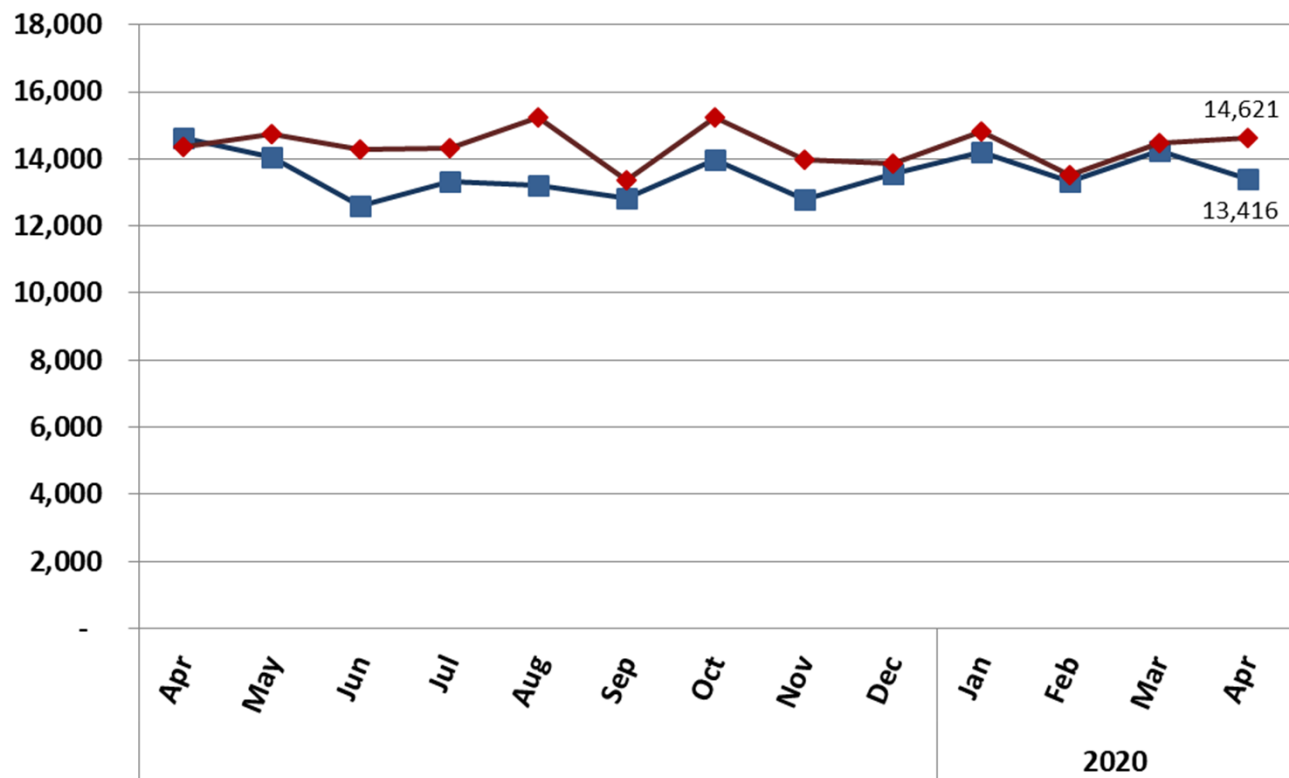
FY 19 156,320



## CCP Village Prescriptions Filled

■ Current Year  
◆ Prior Year

FY 20 147,486  
FY 19 157,691



**Carolina Health Centers  
Profit and Loss Statement  
Fiscal Year 2020  
Current Month**

	<u>Apr 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>
<b>Income</b>			
<b>420000 · Grant Revenue</b>	\$ 612,282	\$ 443,750	\$ 168,532
<b>430000 · Pharmacy Income</b>	\$ 1,397,630	\$ 1,186,750	\$ 210,880
<b>430500 · Contract Pharmacy Revenue</b>	\$ 199,304	\$ 80,000	\$ 119,304
<b>440100 · Patient Care Billing System Rev</b>	\$ 550,835	\$ 1,008,646	\$ (457,811)
<b>460000 · Other Income</b>	\$ 432,090	\$ 22,925	\$ 409,165
<b>Total Income</b>	<u>\$ 3,192,141</u>	<u>\$ 2,742,071</u>	<u>\$ 450,070</u>
<b>Expense</b>			
<b>620000 · General Administration</b>	\$ 127,492	\$ 134,491	\$ (6,999)
<b>630000 · Facility</b>	\$ 100,113	\$ 81,710	\$ 18,403
<b>650000 · Information Technology</b>	\$ 82,938	\$ 28,175	\$ 54,763
<b>670000 · Patient Care Services</b>	\$ 90,070	\$ 130,366	\$ (40,296)
<b>680000 · Pharmacy Retail Expense</b>	\$ 716,536	\$ 710,350	\$ 6,186
<b>680500 · Contract Pharmacy Costs</b>	\$ 44,186	\$ -	\$ 44,186
<b>700000 · Human Resources</b>	\$ 1,535,363	\$ 1,436,580	\$ 98,783
<b>Total Expense</b>	<u>\$ 2,696,698</u>	<u>\$ 2,521,672</u>	<u>\$ 175,026</u>
<b>Net Income</b>	<u><u>\$ 495,443</u></u>	<u><u>\$ 220,399</u></u>	<u><u>\$ 275,044</u></u>

**Carolina Health Centers  
Profit and Loss Statement  
Fiscal Year 2020  
Year to Date**

	<u>Jun '19 - Apr 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>
<b>Income</b>			
420000 · Grant Revenue	\$ 5,564,741	\$ 5,190,200	\$ 374,541
430000 · Pharmacy Income	\$ 14,166,535	\$ 12,587,323	\$ 1,579,212
430500 · Contract Pharmacy Revenue	\$ 1,430,913	\$ 705,000	\$ 725,913
440100 · Patient Care Billing System Rev	\$ 8,706,232	\$ 10,541,401	\$ (1,835,169)
460000 · Other Income	\$ 1,204,239	\$ 742,246	\$ 461,993
<b>Total Income</b>	<b>\$ 31,072,660</b>	<b>\$ 29,766,170</b>	<b>\$ 1,306,490</b>
<b>Expense</b>			
620000 · General Administration	\$ 1,541,753	\$ 1,655,535	\$ (113,782)
630000 · Facility	\$ 960,798	\$ 915,637	\$ 45,161
650000 · Information Technology	\$ 736,531	\$ 519,182	\$ 217,349
670000 · Patient Care Services	\$ 1,560,587	\$ 1,653,464	\$ (92,877)
680000 · Pharmacy Retail Expense	\$ 8,739,849	\$ 7,923,475	\$ 816,374
680500 · Contract Pharmacy Costs	\$ 253,908	\$ -	\$ 253,908
700000 · Human Resources	\$ 16,961,194	\$ 16,850,609	\$ 110,585
<b>Total Expense</b>	<b>\$ 30,754,620</b>	<b>\$ 29,517,902</b>	<b>\$ 1,236,718</b>
<b>Net Income</b>	<b>\$ 318,040</b>	<b>\$ 248,268</b>	<b>\$ 69,772</b>

**Carolina Health Centers  
Balance Sheet  
Fiscal Year 2020  
Year to Date**

	<u>Apr 30, 20</u>	<u>Apr 30, 19</u>
<b>ASSETS</b>		
<b>Current Assets</b>		
Checking/Savings	\$ 4,695,350	\$ 2,140,565
Accounts Receivable	\$ 1,425,220	\$ 1,766,928
Other Current Assets	\$ 662,943	\$ 767,611
<b>Total Current Assets</b>	<u>\$ 6,783,513</u>	<u>\$ 4,675,104</u>
<b>Fixed Assets</b>	\$ 8,404,017	\$ 7,800,937
<b>Other Assets</b>	\$ 72,275	\$ 16,379
<b>TOTAL ASSETS</b>	<u><u>\$ 15,259,805</u></u>	<u><u>\$ 12,492,420</u></u>
<b>LIABILITIES &amp; EQUITY</b>		
<b>Liabilities</b>		
<b>Current Liabilities</b>		
Accounts Payable	\$ 237,909	\$ 224,815
Credit Cards	\$ 13,495	\$ 15,531
Other Current Liabilities	\$ 2,357,516	\$ 611,972
<b>Total Current Liabilities</b>	<u>\$ 2,608,920</u>	<u>\$ 852,318</u>
<b>Long Term Liabilities</b>	\$ 2,753,788	\$ 1,915,670
<b>Total Liabilities</b>	<u>\$ 5,362,708</u>	<u>\$ 2,767,988</u>
<b>Equity</b>	<u>\$ 9,897,097</u>	<u>\$ 9,724,433</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>\$ 15,259,805</u></u>	<u><u>\$ 12,492,421</u></u>

# CHC Operating Cash on Hand

—◆— Total Cash —■— Reserves

