

Carolina Health Centers, Inc.
Organizational Performance Report - Pharmacy Program

<u>FY 2022</u>	<u>June</u>	<u>July</u>	<u>August</u>	<u>Sept</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Jan</u>	<u>Feb</u>	<u>March</u>	<u>April</u>	<u>May</u>
Total Prescriptions Filled	28,680	28,524	28,881	27,733	27,510	28,255	29,661	26,757	26,132			
CCP NW	14,517	14,470	14,579	13,753	13,802	14,458	14,872	13,395	13,051			
CCP Village	14,163	14,054	14,302	13,980	13,708	13,797	14,789	13,362	13,081			
Deliveries - All Sites	2,356	2,244	2,264	2,440	2,249	2,202	2,455	2,202	2,145			
Mail Order Rxs	116	94	133	113	125	107	145	91	113			
Home Deliveries	755	892	849	992	899	953	965	869	906			
MTM - CCP Village	0	0	0	0	0	0	0	0	0			
MTM - CCP NW	0	0	0	0	0	0	0	0	0			
Prescriptions - FQHC	11,740	11,826	11,934	11,349	11,384	11,554	12,337	11,208	11,033			
Prescriptions - Retail	16,940	16,698	16,947	16,384	16,126	16,701	17,324	15,549	15,099			
Rx Capture Rate (CCP Only)	41.7%	44.3%	42.5%	41.9%	40.8%	40.4%	41.2%	41.5%	42.3%			
Rx Capture Rate (Contract Only)	32.9%	34.7%	36.9%	35.9%	37.2%	36.6%	36.7%	36.4%	34.6%			
Rx Capture Rate (CCP & Contract)	74.6%	79.0%	79.4%	77.8%	78.0%	77.1%	77.9%	77.9%	76.9%			
Total Net Revenue	\$ 1,544,963	\$ 1,579,761	\$ 1,637,497	\$ 1,494,190	\$ 1,580,122	\$ 1,538,750	\$ 1,668,845	\$ 1,594,950	\$ 1,427,867	\$ -	\$ -	\$ -
Gross Sales - Pharmaceuticals	\$ 1,522,979	\$ 1,558,638	\$ 1,616,276	\$ 1,471,945	\$ 1,557,997	\$ 1,513,773	\$ 1,640,914	\$ 1,571,525	\$ 1,408,413			
Margin - Pharmaceuticals	\$ 728,972	\$ 701,338	\$ 725,851	\$ 702,321	\$ 701,794	\$ 714,462	\$ 792,735	\$ 736,017	\$ 680,737			
Gross Sales - Merchandise	\$ 21,984	\$ 21,123	\$ 21,220	\$ 22,245	\$ 22,126	\$ 24,977	\$ 27,931	\$ 23,425	\$ 19,454			
Rx Purchases - CCP Village	\$ 343,106	\$ 319,016	\$ 340,594	\$ 290,486	\$ 315,472	\$ 342,735	\$ 333,991	\$ 301,366	\$ 313,917			
OTC & HME Purchases - CCP Village	\$ 22,450	\$ 24,954	\$ 20,216	\$ 22,730	\$ 24,443	\$ 22,278	\$ 20,230	\$ 22,371	\$ 20,842			
Rx Purchases - CCP NW	\$ 485,305	\$ 453,600	\$ 507,150	\$ 457,184	\$ 457,037	\$ 463,191	\$ 497,554	\$ 483,746	\$ 400,311			
OTC & HME Purchases - CCP NW	\$ 19,781	\$ 18,770	\$ 21,000	\$ 21,897	\$ 18,643	\$ 22,039	\$ 20,558	\$ 21,132	\$ 21,408			
Rx Purchases - Site Acct.	\$ 2,869	\$ 3,337	\$ 4,758	\$ 445	\$ 1,623	\$ 2,188	\$ 989	\$ 490	\$ 1,230			
OTC & HME Purchases - Site Acct.	\$ 12	\$ 12	\$ 45	\$ 53	\$ 23	\$ 19	\$ 54	\$ 9	\$ 33			
Inventory - CCP Village												
Inventory - CCP NW												
Accounts Receivable	\$ 688,005	\$ 642,254	\$ 746,887	\$ 627,506	\$ 618,726	\$ 684,458	\$ 581,511	\$ 690,521	\$ 648,468	\$ -	\$ -	\$ -
CCP Village	\$ 318,647	\$ 309,000	\$ 345,131	\$ 300,846	\$ 299,041	\$ 323,420	\$ 297,740	\$ 339,552	\$ 314,207			
CCP NW	\$ 369,358	\$ 333,254	\$ 401,756	\$ 326,660	\$ 319,685	\$ 361,039	\$ 283,772	\$ 350,969	\$ 334,261			
Curant Health												
Revenue	\$ 65,755	\$ 21,306	\$ 11,976	\$ 47,364	\$ 31,502	\$ 44,624	\$ 18,441	\$ 7,364	Pending			
Accounts Receivable	\$ 34,888	\$ 25,098	\$ 35,995	\$ 24,735	\$ 32,668	\$ 22,353	\$ 25,066	\$ 31,047	Pending			
340B Claims	61	44	60	57	64	53	56	56	Pending			
CVS Revenue	\$ 73,805	\$ 83,270	\$ 79,625	\$ 78,971	\$ 97,948	\$ 78,437	\$ 92,327	\$ 90,211	\$ 92,610			
340B Claims	155	162	174	176	191	164	191	172	193			
340Basics Revenue	\$ 24,473	\$ 36,434	\$ 50,589	\$ 82,702	\$ 55,592	\$ 78,442	\$ 52,281	\$ 89,034	Pending			
340B Claims	269	469	426	349	339	324	336	369	Pending			
Walgreens Revenue	\$ 56,146	\$ 44,616	\$ 44,058	\$ 34,846	\$ 39,558	\$ 48,508	\$ 36,595	\$ 40,741	\$ 146,064			
340B Claims	362	377	340	308	350	371	348	314	373			

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DIR Balance Total	\$ 239,318	\$ 266,472	\$ 260,633	\$ 289,170	\$ 345,226	\$ 354,493	\$ 344,479	\$ 47,142	\$ 83,077	\$ -	\$ -	\$ -
CCP Village	\$ 123,722	\$ 130,616	\$ 115,903	\$ 125,089	\$ 151,456	\$ 148,326	\$ 132,930	\$ 26,505	\$ 47,059			
- Aetna Generic	\$ 4,967	\$ 6,436	\$ 9,211	\$ 5,407	\$ 6,433	\$ 2,346	\$ 3,552	\$ 2,863	\$ 4,827			
- CVS/Caremark & Aetna Brand	\$ 110,959	\$ 111,738	\$ 86,736	\$ 93,483	\$ 114,093	\$ 108,464	\$ 87,287	\$ 21,939	\$ 40,746			
- CVS/Caremark ER	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
- Express Scripts ER	\$ 7,796	\$ 12,442	\$ 19,956	\$ 26,198	\$ 30,930	\$ 37,517	\$ 42,092	\$ -	\$ -			
- OptumRx ER	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,704	\$ 1,486			
CCP NW	\$ 115,595	\$ 135,856	\$ 144,730	\$ 164,081	\$ 193,771	\$ 206,166	\$ 211,549	\$ 20,636	\$ 36,017			
- Aetna Generic	\$ 6,833	\$ 8,447	\$ 10,497	\$ 6,152	\$ 9,311	\$ 4,117	\$ 6,592	\$ 4,490	\$ 6,509			
- CVS/Caremark & Aetna Brand	\$ 77,276	\$ 76,629	\$ 59,714	\$ 66,299	\$ 78,158	\$ 74,886	\$ 62,607	\$ 12,537	\$ 25,661			
- CVS/Caremark ER	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
- Express Scripts ER	\$ 31,486	\$ 50,780	\$ 74,520	\$ 91,630	\$ 106,302	\$ 127,163	\$ 142,350	\$ -	\$ -			
- OptumRx ER	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,610	\$ 3,847			