

Carolina Health Centers, Inc.
Organizational Performance Report - Pharmacy Program

FY 2023	June	July	August	Sept	Oct	Nov	Dec	Jan	Feb	March	April	May
Total Prescriptions Filled	27,512	26,712	29,133	27,234	27,277	28,543	29,014					
CCP NW	13,254	13,332	14,165	13,376	13,482	14,270	14,573					
CCP Village	14,258	13,380	14,968	13,858	13,795	14,273	14,441					
Deliveries - All Sites	2,664	2,303	2,633	2,454	2,415	2,449	2,317					
Mail Order Rxs	99	106	132	117	90	93	103					
Home Deliveries	910	954	1131	1016	980	1170	895					
MTM - CCP Village	0	0	0	0	0	0	0					
MTM - CCP NW	0	0	0	0	0	0	0					
Prescriptions - FQHC	11,531	11,544	12,455	11,796	11,376	10,600	10,590					
Prescriptions - Retail	15,981	15,168	16,678	15,438	15,901	17,943	18,424					
Rx Capture Rate (CCP Only)	41.9%	42.5%	41.3%	42.2%	41.0%	42.8%	41.6%					
Rx Capture Rate (Contract Only)	34.3%	35.7%	35.8%	35.5%	35.6%	34.3%	34.8%					
Rx Capture Rate (CCP & Contract)	76.2%	78.2%	77.0%	77.7%	76.6%	77.1%	76.4%					
Total Net Revenue	\$ 1,666,437	\$ 1,593,372	\$ 1,790,279	\$ 1,734,625	\$ 1,707,526	\$ 1,806,190	\$ 1,743,859	\$ -	\$ -	\$ -	\$ -	\$ -
Gross Sales - Pharmaceuticals	\$ 1,644,533	\$ 1,571,842	\$ 1,767,361	\$ 1,710,854	\$ 1,683,760	\$ 1,779,491	\$ 1,712,830					
Margin - Pharmaceuticals	\$ 800,171	\$ 782,875	\$ 837,491	\$ 772,857	\$ 768,765	\$ 832,910	\$ 760,270					
Gross Sales - Merchandise	\$ 21,904	\$ 21,531	\$ 22,918	\$ 23,771	\$ 23,766	\$ 26,699	\$ 31,029					
Rx Purchases - CCP Village	\$ 319,138	\$ 335,676	\$ 332,248	\$ 343,067	\$ 304,867	\$ 392,554	\$ 363,842					
OTC & HME Purchases - CCP Village	\$ 24,598	\$ 20,803	\$ 27,194	\$ 25,287	\$ 22,158	\$ 30,223	\$ 27,960					
Rx Purchases - CCP NW	\$ 493,298	\$ 451,450	\$ 569,016	\$ 460,723	\$ 445,779	\$ 521,362	\$ 550,559					
OTC & HME Purchases - CCP NW	\$ 19,717	\$ 19,474	\$ 23,876	\$ 20,283	\$ 19,572	\$ 25,837	\$ 23,354					
Rx Purchases - Site Acct.	\$ 743	\$ 2,005	\$ 1,046	\$ 1,906	\$ 1,538	\$ 977	\$ 1,909					
OTC & HME Purchases - Site Acct.	\$ 24	\$ 18	\$ 11	\$ 35	\$ 30	\$ 14	\$ 18					
Inventory - CCP Village												
Inventory - CCP NW												
Accounts Receivable	\$ 606,881	\$ 684,598	\$ 748,902	\$ 704,247	\$ 781,343	\$ 699,510	\$ 644,059	\$ -	\$ -	\$ -	\$ -	\$ -
CCP Village	\$ 300,454	\$ 359,347	\$ 348,406	\$ 347,744	\$ 444,693	\$ 323,226	\$ 316,862					
CCP NW	\$ 306,427	\$ 325,251	\$ 400,496	\$ 356,503	\$ 336,650	\$ 376,285	\$ 327,197					
Curant Health												
Revenue	\$ 5,353	\$ 17,827	\$ 13,956	\$ 5,452	\$ 965	\$ 7,804						
Accounts Receivable	\$ 24,955	\$ 19,543	\$ 29,157	\$ 27,348	\$ 27,468	\$ 30,388						
340B Claims	68	61	66	58	46	48						
CVS Revenue	\$ 91,023	\$ 86,864	\$ 96,498	\$ 77,168	\$ 81,670	\$ 80,403	\$ 77,334					
340B Claims	177	180	198	181	182	132	171					
340Basics Revenue	\$ 82,125	\$ 65,131	\$ 67,870	\$ 72,277	\$ 45,015	\$ 46,748	\$ 67,617					
340B Claims	364	345	383	347	362	365	376					
Walgreens Revenue	\$ 75,523	\$ 75,935	\$ 61,146	\$ 60,269	\$ 57,609	\$ 93,428	\$ 28,945					
340B Claims	308	294	393	359	303	445	314					

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<u>FY 2023</u>	<u>June</u>	<u>July</u>	<u>August</u>	<u>Sept</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Jan</u>	<u>Feb</u>	<u>March</u>	<u>April</u>	<u>May</u>
DIR Balance Total	\$ 334,350	\$ 298,186	\$ 254,932	\$ 304,680	\$ 375,822	\$ 350,625	\$ 339,308	\$ -	\$ -	\$ -	\$ -	\$ -
CCP Village	\$ 185,399	\$ 159,282	\$ 130,686	\$ 153,986	\$ 187,927	\$ 165,419	\$ 145,441	\$ -	\$ -	\$ -	\$ -	\$ -
- Aetna Generic	\$ 12,399	\$ 15,704	\$ 4,698	\$ 11,116	\$ 17,492	\$ 11,573	\$ 14,644					
- CVS/Caremark & Aetna Brand	\$ 157,324	\$ 130,465	\$ 109,838	\$ 119,329	\$ 148,032	\$ 124,175	\$ 92,965					
- CVS/Caremark ER	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -					
- Express Scripts ER	\$ 10,644	\$ 11,569	\$ 14,149	\$ 17,196	\$ 21,181	\$ 29,671	\$ 37,832					
- OptumRx ER	\$ 5,032	\$ 1,544	\$ 2,001	\$ 6,345	\$ 1,222	\$ -	\$ -					
CCP NW	\$ 148,951	\$ 138,904	\$ 124,247	\$ 150,694	\$ 187,895	\$ 185,206	\$ 193,866	\$ -	\$ -	\$ -	\$ -	\$ -
- Aetna Generic	\$ 15,642	\$ 21,397	\$ 8,725	\$ 14,457	\$ 19,833	\$ 10,339	\$ 14,356					
- CVS/Caremark & Aetna Brand	\$ 97,707	\$ 78,973	\$ 67,083	\$ 71,783	\$ 89,660	\$ 76,666	\$ 61,417					
- CVS/Caremark ER	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -					
- Express Scripts ER	\$ 28,054	\$ 38,534	\$ 48,438	\$ 63,390	\$ 78,402	\$ 98,201	\$ 118,094					
- OptumRx ER	\$ 7,548	\$ -	\$ -	\$ 1,064	\$ -	\$ -	\$ -					