

Carolina Health Centers, Inc.
Organizational Performance Report - Pharmacy Program FY 2020

	June	July	August	Sept	Oct	Nov	Dec	Jan	Feb	March	April	May
Total Prescriptions Filled	26,366	27,560	27,932	26,596	29,109	27,070	28,521					
CCP NW	13,779	14,243	14,717	13,780	15,122	14,294	14,947					
CCP Village	12,587	13,317	13,215	12,816	13,987	12,776	13,574					
Deliveries - All Sites	2,021	2,174	2,062	1,925	2,204	1,633	1,916					
Mail Order Rxs	94	84	99	90	132	104	108					
MTM - CCP Village	0	0	0	0	0	0	0					
MTM - CCP NW	0	0	0	0	0	0	0					
Prescriptions - FQHC	10,759	11,020	11,015	10,561	11,623	10,617	11,024					
Prescriptions - Retail	15,607	16,540	16,917	16,035	17,486	16,453	17,497					
Rx Capture Rate (CCP Only)	41.4%	40.1%	40.1%	38.6%	39.7%	38.6%	40.7%					
Rx Capture Rate (CCP & Contract)	59.0%	57.8%	60.4%	59.8%	68.6%	68.1%	68.7%					
Total Net Revenue	\$ 1,189,533	\$ 1,193,181	\$ 1,301,839	\$ 1,274,168	\$ 1,394,166	\$ 1,334,535	\$ 1,420,752	\$ -	\$ -	\$ -	\$ -	\$ -
Gross Sales - Pharmaceuticals	\$ 1,167,185	\$ 1,169,521	\$ 1,277,168	\$ 1,251,191	\$ 1,368,158	\$ 1,310,565	\$ 1,392,694					
Margin - Pharmaceuticals	\$ 445,434	\$ 460,426	\$ 534,788	\$ 555,023	\$ 611,689	\$ 591,125	\$ 615,937					
Gross Sales - Merchandise	\$ 22,348	\$ 23,660	\$ 24,671	\$ 22,977	\$ 26,008	\$ 23,971	\$ 28,058					
Rx Purchases - CCP Village	\$ 277,565	\$ 285,757	\$ 298,741	\$ 253,290	\$ 323,941	\$ 225,026	\$ 286,625					
OTC Purchases - CCP Village							\$ 17,261					
Rx Purchases - CCP NW	\$ 436,412	\$ 480,512	\$ 440,999	\$ 462,399	\$ 518,068	\$ 442,390	\$ 511,532					
OTC Purchases - CCP NW							\$ 20,670					
Inventory - CCP Village				\$ 275,979								
Inventory - CCP NW				\$ 411,686								
Accounts Receivable	\$ 436,807	\$ 467,792	\$ 503,236	\$ 170,481	\$ 773,550	\$ 556,395	\$ 731,834	\$ -	\$ -	\$ -	\$ -	\$ -
CCP Village	\$ 180,166	\$ 202,831	\$ 221,372	\$ 64,952	\$ 334,337	\$ 228,393	\$ 288,331					
CCP NW	\$ 256,641	\$ 264,961	\$ 281,864	\$ 105,528	\$ 439,214	\$ 328,002	\$ 443,502					
Site Delivery Returns	\$ 3,640	\$ 1,536	\$ 2,432	\$ 1,127	\$ 2,002	\$ 2,518	\$ 764	\$ -	\$ -	\$ -	\$ -	\$ -
Acquisition Cost	\$ 744	\$ 280	\$ 214	\$ 303	\$ 804	\$ 186	\$ 117					
Lost Revenue	\$ 2,897	\$ 1,256	\$ 2,218	\$ 823	\$ 1,198	\$ 2,331	\$ 647					
Curant Health												
Revenue	\$ 18,980	\$ 60,634	\$ 91,036	\$ 48,074	\$ 66,517	\$ 102,711	\$ (10,127)					
Accounts Receivable	\$ 41,048	\$ 43,162	\$ 17,316	\$ 48,335	\$ 75,982	\$ 19,797	\$ 37,742					
CVS Revenue	\$ -	\$ -	\$ 48,582	\$ 48,514	\$ 113,910	\$ 82,495	\$ 84,251					
DIR Balance Total	\$ 90,270	\$ 110,200	\$ 88,698	\$ 84,611	\$ 128,490	\$ 140,472	\$ 75,454	\$ -	\$ -	\$ -	\$ -	\$ -
CCP Village	\$ 42,899	\$ 52,582	\$ 43,212	\$ 41,130	\$ 55,907	\$ 79,681	\$ 40,437					
- Aetna	\$ 10,036	\$ 12,964	\$ 12,421	\$ 12,997	\$ 17,274	\$ 25,319	\$ 10,764					
- CVS/Caremark ER	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -					
- CVS/Caremark	\$ 30,792	\$ 37,997	\$ 30,791	\$ 28,133	\$ 38,633	\$ 54,362	\$ 29,674					
- OptumRx ER	\$ 866	\$ 417	\$ -	\$ -	\$ -	\$ -	\$ -					
CCP NW	\$ 47,371	\$ 57,618	\$ 45,487	\$ 43,481	\$ 72,583	\$ 60,790	\$ 35,016					
- Aetna	\$ 15,150	\$ 18,348	\$ 14,390	\$ 14,715	\$ 23,201	\$ 18,899	\$ 6,436					
- CVS/Caremark ER	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 618					
- CVS/Caremark	\$ 31,391	\$ 38,440	\$ 31,097	\$ 28,766	\$ 49,382	\$ 41,891	\$ 27,963					
- OptumRx ER	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -					